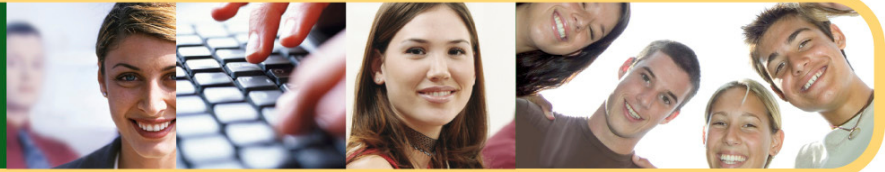


smart people:  
think minerva



*"I have really enjoyed my learning experience with Minerva People, and would recommend to any of my friends to go to Minerva for training guidance"*

Alan Beggs

## Alan Beggs

**Minerva People Limited worked with Alan during his final school years, through two vocational qualifications and currently with a Pitman Training Diploma.**

### The Challenge:

Alan preferred sports to academic studies, and was introduced to a vocational qualification in Coaching when running Kirkcudbright Academy's football teams. Alan met Minerva People when the Academy linked with us to introduce NVQ Level 2 in Team Leading for those pupils responsible for managing projects. He didn't really know what he wanted to do after leaving school.

### The Solution:

On leaving school, Alan firstly sourced his own part-time employment at Galloway Country Style in Gatehouse of Fleet and, as he enjoyed helping people, he came back to Minerva to see if he could gain another vocational qualification. In December 2008 Alan started an NVQ Level 3 in Customer Service through a Modern Apprenticeship programme. As the shop, post office and café were so busy, it was easy to capture evidence and Alan achieved the qualification in record time.

Still unsure of his long-term future career, Alan participated in a Summer School run by the University for West of Scotland, gaining knowledge in marketing, research skills and entrepreneurship, as a pre-cursor for University. He considered setting up a business, but decided that he needed more age and experience under his belt, so this idea was put to one side for future consideration.

Alan discovered an interest in Investment Banking, and approached local stockbrokers and accountancy firms, where he successfully gained employment locally. The flexibility and style of learning of Pitman Training courses appealed, so Alan signed up for a Diploma in Accounting and Finance, also taking advantage of Individual Learning Account funding to reduce costs.

### The Results:

Alan has matured enormously in his personal development. He has a new career planned and a learning path which will take him there. With his new-found motivational drive, we are sure that it will not be long before we are sitting around the table again to discuss more learning opportunities and how these can be put into practise.